

1. In what quarters did our customer Butterfish order the two highest dollar amounts of products? (Hint: dimension (row) Customer, measure (columns) dollar amount)

Butterfish ordered the highest dollar amount in quarter 2, and the second highest dollar amount in quarter 4.

Jershon Standing				
<b>Sum of Order Amount</b>	<b>Column Labels</b> ▼			
<b>Row Labels</b>	▼ <b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>Grand Total</b>
Butterfish	\$44,864.25	\$1,027.89	\$26,643.81	\$72,535.95
<b>Grand Total</b>	<b>\$44,864.25</b>	<b>\$1,027.89</b>	<b>\$26,643.81</b>	<b>\$72,535.95</b>

2. Who is the best performer among our sales force (Sales rep with the highest order amount)? (Think: what is the dimension (row)? and what is the measure (column)?)

The best performer in the sales force is Cho Chang.

Jershon Standing	
<b>Row Labels</b>	<b>Sum of Order Amount</b>
Cho Chang	\$186,216.58
Hannah Abbott	\$113,616.57
Colin Creevey	\$69,837.56
Ron Wesley	\$67,487.22
Seamus Finnigan	\$57,539.47
<b>Grand Total</b>	<b>\$494,697.40</b>

3. Ron Wesley did not bring orders in what quarter?

Ron Wesley did not bring in any orders during quarter 3.

Jershon Standing				
<b>Sum of Order Amount</b>	<b>Column Labels</b> ▼			
<b>Row Labels</b>	▼ <b>Q1</b>	<b>Q2</b>	<b>Q4</b>	<b>Grand Total</b>
Ron Wesley	\$9,559.46	\$48,111.43	\$9,816.33	\$67,487.22
<b>Grand Total</b>	<b>\$9,559.46</b>	<b>\$48,111.43</b>	<b>\$9,816.33</b>	<b>\$67,487.22</b>

4. What is our best-selling product and how much revenue (order amount) did it generate?

The best-selling product is avocado, generating \$65,794.30 in revenue.

Jershon Standing	
Row Labels	Sum of Order Amount
Avocado	\$65,794.30
Jicama	\$38,123.46
Arugula	\$35,531.88
Broccoli	\$34,693.38
Corn	\$29,040.58
Lemon	\$28,001.29
Lime	\$25,460.39
Beets	\$25,193.93
Mango	\$19,315.19
Cauliflower	\$18,083.92
Clementine	\$15,096.06
Fennel	\$14,035.27
Cherry	\$12,840.15
Cabbage	\$11,294.37
Pineapple	\$11,268.60
Passon_Fruit	\$10,925.90
Pomegranate	\$10,717.43
Apple	\$10,401.86
Fig	\$9,440.13
Guava	\$8,177.53
Blackberry	\$6,687.20
Peach	\$6,430.11
Plum	\$5,910.48

Leeks	\$5,585.13
Blueberry	\$5,375.25
Tangerine	\$4,940.47
Tomato	\$4,544.94
Grape	\$4,403.24
Jujube	\$3,590.84
Strawberry	\$3,079.25
Pear	\$2,122.16
Papaya	\$1,421.06
Orange	\$1,340.08
Star Fruit	\$1,275.40
Banana	\$1,173.41
Kiwi	\$1,009.22
Huckleberry	\$921.93
Apricot	\$776.37
Grapefruit	\$675.25
<b>Grand Total</b>	<b>\$494,697.40</b>

5. What products were sold in Quarter 1 and **ONLY** in Quarter 1 and no other Quarters?  
(use the measure Quarter not Quarters) QuarterS is added by default by Excel

The products that were sold in only quarter 1 were bananas, blueberries, papayas, and plum.

Jershon Standing					
Sum of Order Amount Column Labels					
Row Labels	Q1	Q2	Q3	Q4	Grand Total
Apple		\$10,401.86			\$10,401.86
Apricot		\$776.37			\$776.37
Arugula	\$13,097.89	\$18,800.91		\$3,633.08	\$35,531.88
Avocado		\$46,330.96	\$10,446.52	\$9,016.82	\$65,794.30
Banana	\$1,173.41				\$1,173.41
Beets		\$25,193.93			\$25,193.93
Blackberry		\$6,687.20			\$6,687.20
Blueberry	\$5,375.25				\$5,375.25
Broccoli		\$12,833.35	\$10,344.10	\$11,515.93	\$34,693.38
Cabbage		\$11,294.37			\$11,294.37
Cauliflower		\$8,634.46		\$9,449.46	\$18,083.92
Cherry		\$12,243.36	\$596.79		\$12,840.15
Clementine		\$15,096.06			\$15,096.06
Corn		\$28,012.68	\$1,027.89		\$29,040.58
Fennel		\$14,035.27			\$14,035.27
Fig		\$9,440.13			\$9,440.13
Grape		\$4,403.24			\$4,403.24
Grapefruit		\$675.25			\$675.25
Guava				\$8,177.53	\$8,177.53
Huckleberry		\$921.93			\$921.93
Jicama	\$16,226.06	\$21,897.40			\$38,123.46
Jujube				\$3,590.84	\$3,590.84

Kiwi		\$1,009.22			\$1,009.22
Leeks		\$5,585.13			\$5,585.13
Lemon		\$28,001.29			\$28,001.29
Lime		\$25,460.39			\$25,460.39
Mango			\$3,313.47	\$16,001.71	\$19,315.19
Orange			\$1,340.08		\$1,340.08
Papaya	\$1,421.06				\$1,421.06
Passon_Fruit				\$10,925.90	\$10,925.90
Peach		\$6,430.11			\$6,430.11
Pear		\$2,122.16			\$2,122.16
Pineapple		\$11,268.60			\$11,268.60
Plum	\$5,910.48				\$5,910.48
Pomegranate		\$9,987.03		\$730.40	\$10,717.43
Star Fruit		\$1,275.40			\$1,275.40
Strawberry		\$3,079.25			\$3,079.25
Tangerine		\$4,940.47			\$4,940.47
Tomato		\$4,544.94			\$4,544.94
Grand Total	\$43,204.15	\$351,382.72	\$27,068.86	\$73,041.67	\$494,697.40